

SOLD

1245 Frances
Street
Vancouver, BC



CHALLENGE

To assist an owner of an autobody shop in the sale of one of his building in East Vancouver. Client's expectation was \$3,000,000 for his property and 60 days closing of the deal as he was under tight timelines..

ACTION

- » A comprehensive due diligence package and marketing package was prepared for potential purchasers within a week
- » Direct marketing, paid advertising, social media and various commercial real estate websites were used as the marketing engine for the offering
- » Interested groups were qualified on the phone, tours were arranged and offer submission date was set

RESULT

4 great offers were received, our happy client accepted the offer with the best terms which was timing and a great price of \$3,280,000. The price and terms exceeded client's expectation.

SUCCESS STORY

"After contemplating which commercial broker to hire to handle the sale of my building, I interviewed 3 brokers mostly from larger firms, Sam Emam kept in touch with me over the years so I interviewed him also, his client focused approach, marketing background and market knowledge was the difference for me. Sam put himself in my shoes and understood my challenges right away. Sam did an amazing job under pressure, he exceeded my expectations. I highly recommend anyone selling their industrial or investment property, he's very capable of getting you the highest possible sale in the shortest amount of time."

– Daniel Lee

Former owner of 1245 Frances Street, Vancouver

Sam Emam

Personal Real Estate Corporation

604.420.4205

Sam.Emam@macdonaldcommercial.com

Sam Emam Personal Real Estate Corporation was licensed with HQ Commercial at the time of the sale.

Although this information has been received from sources deemed reliable, we assume no responsibility for its accuracy, and without offering advice, make this submission subject to prior sale or lease, change in price or terms and withdrawal without notice.