



# SOLD

## Bole Apartments Chilliwack, BC

### Sam Emam

Personal Real Estate Corporation

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Sam Emam Personal Real Estate Corporation was licensed with HQ Commercial at the time of the sale.

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### CHALLENGE

To assist a client with the sale of her 48 unit multi-family building in the city of Chilliwack. After many years of holding the property, the owner made a decision to sell the asset and simplify her multi-family portfolio.

### ACTION

- » Prepared a comprehensive due diligence package for potential buyers to review all the documents needed for the sale.
- » A comprehensive due diligence package & marketing package was prepared for potential purchasers.
- » Direct marketing, paid advertising, social media and various commercial real estate websites were used as the marketing engine for the offering.
- » Interested groups were qualified on the phone, tours were arranged with the caretakers of the building without any disturbance to the tenants.

### RESULT

Client accepted the first offer within a few days of going out to market, we achieved a great price and terms that our client wanted. The smooth and quick sale process was due to weeks of hard work and diligence prior to going to market.

### SUCCESS STORY

“Sam and his team worked extremely hard in getting our building sold very quickly. Sam’s client focused approach was in full display from the start, his diplomatic approach in working with purchaser’s agent was the main reason our building was sold for the most price in the shortest amount of time. Sam hand delivered documents to our family each and every time, answered all our questions during and after the sale, we highly recommend Sam Emam to other Chilliwack owners in selling their multi-family or investment property.”

– Susan Measures  
Former owner of Bole Apartments in Chilliwack