

# SOLD

## 6841 Palm Avenue Burnaby, BC



### CHALLENGE

After 40 years of owning this industrial building, our loyal client wanted to retire and do an off market sale for the highest price in the shortest amount of time. Due to some personal matters, the ownership was under pressure to sell his building within a certain period of time.

### ACTION

- » A comprehensive database search for the most qualified buyer was done within two weeks.
- » A due diligence package was prepared within a week which included a clean phase 1 environmental report.
- » Interested groups were qualified on the phone, tours were arranged and offer submission date was set.

### RESULT

Within a week 2 offers were received, after a hard fought negotiation process, our client accepted an unconditional offer with quick closing, as per the owner's wishes, we secured a cash offer for the highest prices in the shortest amount of time. The price and terms exceeded our client's expectations.

### TESTIMONIAL

"Sam Emam was a pleasure to work with during our recent sale transaction that took place in 6841 Palm Avenue, Burnaby. His knowledge of Burnaby's industrial market is second to none. He was very patient and diplomatic during the entire process which was not as smooth as we hoped. Sam was able to handle ongoing issues with the challenging buyer with extreme professionalism and courtesy and he kept us informed of every development right away. We highly recommend Sam Emam to sell your building as he always puts his client's needs first."

– Susanne Fleischer Kierszenblat  
*Former owner of 6841 Palm Avenue, Burnaby*

### Sam Emam

Personal Real Estate Corporation

604.420.4205

Sam.Emam@macdonaldcommercial.com

Sam Emam Personal Real Estate Corporation was licensed with HQ Commercial at the time of the sale.

Although this information has been received from sources deemed reliable, we assume no responsibility for its accuracy, and without offering advice, make this submission subject to prior sale or lease, change in price or terms and withdrawal without notice.