

# Client Success

5788 Kingsway  
Burnaby, BC



## CHALLENGE

To assist a client with the sale of a 2,624 SF industrial building on a 15,214 SF lot. Complicating matters was the discovery of contamination on the land, adding an extra layer of complexity to the sales process.

## ACTION

Hired an environmental company to perform Phase 1 and Phase 2 assessments to determine the extent and status of contamination.

Marketed the asset effectively despite the challenging high-interest rate environment.

## RESULT

Found a cash buyer who not only recognized the potential of the property but also had the financial capability to expedite the closing process. We managed to secure a swift and efficient sale.

## TESTIMONIAL

"We're truly grateful of Sam and his team's dedication and expertise. Despite the challenges, they managed to sell our property quickly. We are highly satisfied with their efforts and the results achieved!"

– Trevor & Catherine Hull

**Sam Emam**

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