

CHALLENGE

To assist an industrial land owner with the sale of 8,100 SF of industrial development land in the city of Burnaby.

ACTION

- » A comprehensive due diligence package & marketing package was prepared for potential purchasers.
- » Direct marketing, paid advertising, social media and various commercial real estate websites were used as the marketing engine for the offering.
- » Interested groups were qualified on the phone, tours were arranged and offers were reviewed in detail with the ownership as they came in.

RESULT

After an aggressive marketing campaign, in a fairly short time since listing the property, an unconditional offer was presented to us, our client accepted this fantastic offer with a quick completion date.

TESTIMONIAL

"Sam Emam demonstrated exception skills in selling our industrial property. His approach was marked by patience and diplomacy, ensuring a smooth and successful sale. Sam's strong marketing approach played a crucial role in attracting potential buyers. We are truly pleased with the results and commend Sam and his team for their professionalism and effectiveness in handling he sale of our industrial property."

– Indra Thind

Sam Emam

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